



International Chamber of Commerce
The world business organization

International Court of Arbitration®



ICC WORKSHOP ON INTERNATIONAL COMMERCIAL ARBITRATION

STUDY OF A MOCK CASE UNDER THE ICC RULES OF ARBITRATION

2 days: 10 – 11 June 2010 from 9:00 to 16:30

Venue: Hotel Central Park, 106 Vitosha Blvd., Sofia

- The seminar will be held on 10 - 11 June 2010 in Sofia with the participation of representatives of the International Chamber of Commerce and foreign experts with rich experience in international arbitration.
- The seminar is designed for lawyers from government agencies, lawyers, arbitrators, investors and other professionals that are related to or interested in international arbitration.

Working language: English

Key speakers and panelists:

- **Simon Greenberg** – Deputy Secretary General of the ICC International Court of Arbitration
- **Galina Zukova** – Counsel at the Secretariat of the ICC International Court of Arbitration
- **Philip Dunham** – Partner in the Paris office of Dechert LLP, an international expert in the field of commercial arbitration
- **José-Manuel García Represa** – Attorney at Dechert LLP, specializing in international arbitration
- **Carroll Dorgan** – Counsel at Jones Day, a prominent international expert in the field of arbitration
- **Annet van Hooff** - Attorney at Jones Day, an expert in arbitration
- **Assen Alexiev** – Partner in Sabev and Partners law firm and member of the International Court of Arbitration of the International Chamber of Commerce in Paris

Methods of training:

- Settlement of case studies in all phases of the proceedings in small working groups
- Technical and practical presentations by international speakers and practitioners arbitrators
- Discussions between participants and speakers during interactive plenary sessions.

Registration:

1) Visit the web site of ICC Bulgaria www.icc-bulgaria.bg/events to fill in the online registration form and to choose the method of payment: by bank remittance or by credit card, or
2) Fill in, sign and send back the Registration form attached to the Programme to e-mail: events@icc-bulgaria.bg or fax: +359 2/ 970 0350

Fee for 2 days: 420 BGN

The fee includes access to the workshop, materials, coffee breaks, business lunches and a cocktail.

Certificate of attendance:

All participants will receive an official Certificate of attendance.



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ICC Bulgaria

Sofia 1797, 3 Kliment Ohridski Blvd.

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KEY SPEAKERS AND PANELISTS



Simon Greenberg is Deputy Secretary General of the ICC International Court of Arbitration where he supervises case-management teams and assists the ICC Court in administering more than 1,350 pending international arbitrations. He is also the Global Chair of ICC's Young Arbitrators Forum (ICC YAF). He was formerly a Senior Associate with the international arbitration department of Dechert LLP, Paris, and practiced with other firms in Paris and Australia. He has published articles on international arbitration, lectures on international commercial contracts at the Institute of Political Science of Paris (Sciences Po) and lectures international arbitration at the University of Aix-Marseille.



Galina Zukova is Counsel at the Secretariat of the ICC International Court of Arbitration, where she is leading Central and Eastern Europe case management team, and Associate Professor at the Riga Graduate School of Law (Latvia), where she is teaching international dispute settlement. Ms. Zukova has particular experience in international trade and dispute resolution. Her academic credentials include LL.B. (University of Latvia), LL.M. (University of Exeter), and Ph.D (European University Institute in Florence). She has worked at one of the leading pan-Baltic law firms and at the Court of Arbitration of the Latvian Chamber of Commerce and Industry. In addition to Russian and Latvian, Ms Zukova speaks English, French, Italian and Spanish.



Philip Dunham has specialized in international arbitration since 1992, having worked in London and Paris. His principal activity has been acting as counsel in numerous international disputes, whether ad hoc (including under the UNCITRAL Rules), or under the rules of the International Chamber of Commerce (ICC), the London Court of International Arbitration (LCIA), the Arbitration Institute of the Stockholm Chamber of Commerce, or the International Centre for Settlement of Investment Disputes (ICSID). His practice covers a wide range of matters specializing in general corporate, licence, joint venture, oil and gas, energy, military procurement, engineering and construction disputes in respect of which he has regularly acted for or against state entities. Mr. Dunham is a partner in the Paris office of Dechert LLP. He is a Solicitor of the Supreme Court in England and Wales and registered as a foreign lawyer with the Paris Bar.



José-Manuel García Represa specializes in international commercial and investment arbitration, with a particular focus on cases involving Latin America and Spain. He represents parties in disputes involving post-M&A purchase price adjustments, joint ventures, insurance coverage, sales and distribution contracts, and construction contracts (civil engineering and oil & gas). He has experience in cases involving multiple jurisdictions and procedural rules and has appeared before ICC, ICSID and ad hoc-UNCITRAL arbitral tribunals. Mr. García Represa has handled cases in a variety of industries, including telecommunications, CAD/CAM textile design and manufacturing, auto-parts distribution, airport management and construction, highway construction, oil & gas (upstream and midstream) and fashion design. Mr. García Represa is admitted to the Madrid, Paris, and New York Bars.



Carroll Dorgan's practice is concentrated in international commercial arbitration and other forms of dispute resolution relating to complex long-term contracts and construction contracts. An American national, Carroll has practiced law in Paris since 1991. He has served as counsel in international arbitrations conducted under the Rules of the International Chamber of Commerce (ICC), the International Arbitral Centre of the Federal Economic Chamber of Vienna, and the Stockholm Arbitration Institute as well as ad hoc arbitrations under UNCITRAL Arbitration Rules. He has also assisted in the submission of claims before the United Nations Claims Commission in Geneva. These arbitrations have involved disputes arising from international construction projects, joint ventures, oil and gas projects, insurance contracts, distribution and licensing agreements, and sales of goods.



Annet van Hooft's practice focuses on international commercial arbitration. She recently represented clients in arbitrations under the rules of the International Court of Arbitration (ICC), the Stockholm Chamber of Commerce (SCC), the World Intellectual Property Organization (WIPO), and in ad hoc proceedings. These arbitrations involved several different legal systems and covered a wide variety of industries and subjects, including energy, construction, pharmaceuticals, hospitality, distribution and licensing, and mergers and acquisitions. Annet also acts as arbitrator in international disputes. Annet is a member of the ICC Commission on Arbitration and the ICC Task Force on Revision of the ICC Rules of Arbitration.



Assen Alexiev is a partner in Sabev and Partners law firm, Sofia, Bulgaria. Attorney-at-law with substantial expertise in intellectual property, mergers and acquisitions, protection of the competition, international arbitration. European Trademark Attorney. Member of the ICC International Court of Arbitration. Neutral at the WIPO Arbitration and Mediation Center, regularly acting as Domain Name Panelist in disputes under the Uniform Dispute Resolution Policy, approved by ICANN in 1999. Panelist for .eu ADR at the Arbitration Court attached to the Economic Chamber of the Czech Republic and Agricultural Chamber of the Czech Republic.



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Thursday 10 June 2010

8:30 **Registration**

09:00 **Welcome**

- Assen Alexiev and Boryana Boteva (ICC Bulgaria)

Request for Arbitration and Answer to the Request

09:15 **General Principles of Arbitration**

- Assen Alexiev

09:30 **Key features of an arbitration clause**

- Philip Dunham

09:45 **Request for arbitration**

- Carroll S. Dorgan

10:00 **Answer to Request for arbitration**

- Philip Dunham

10:15 **Questions - Discussion**

10:30 Break

10:45 **Working groups on preparation and drafting of the Request for Arbitration**

11:30 **Plenary Session – Report from working groups and discussion**

12:15 Lunch

Arbitral Tribunal

13:30 **Working groups on the preparation and drafting of the Answer to the Request for Arbitration**

14:15 **Plenary Session – Report from working groups and discussion**

14:45 **Selection and appointment of Arbitrators from the point of view of the parties**

- Jose-Manuel Garcia Represa

15:00 **Selection and appointment of Arbitrators from the point of view of the Institution**

- Galina Zukova

15:15 Break

Terms of Reference

15:30 **Role of the Secretariat of the ICC International Court of Arbitration before the Terms of Reference**

- Simon Greenberg

15:45 **Powers, duties and role of Arbitrators**

- Carroll S. Dorgan

16:00 **Avoiding pitfalls in drafting the Terms of Reference**

- Annet van Hooft

16:15 **Procedural Timetable**

- Annet van Hooft

16:30 **Role of the Secretariat of the ICC International Court of Arbitration from the Terms of Reference to the end of the Procedure**

- Simon Greenberg

16:45 **Plenary session – Questions and discussion**

17:15 End of the 1st day



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Friday 11 June 2010

Organization of an arbitral hearing

- 9:00 **Procedural approaches: Civil Law versus Common Law**
 ○ Carroll S. Dorgan and Annet van Hooft
- 9:30 **Preliminary Hearing, Testimony and other evidence**
 ○ Philip Dunham and Jose-Maria Garcia Represa
- 10:00 **Questions and discussion**
- 10:15 Break

Simulation of an arbitral hearing

- 10:30 **Cross-Examination**
 ○ Carroll S. Dorgan and Annet van Hooft
- 11:15 **Oral pleadings**
 ○ Philip Dunham and Jose-Maria Garcia Represa
- 12:00 **Feedback on the Simulation of arbitral proceedings**
- 12:30 Lunch

The Award

- 13:30 **Scrutiny of the Award**
 ○ Simon Greenberg
- 13:45 **Working Groups on the preparation and drafting of the Award**
- 14:40 **Plenary Session – Report from working groups and discussion**
- 15:00 Break
- 15:15 **Simulation of the Court's session**
 ○ Simon Greenberg, Assen Alexiev and Galina Zukova
- 16:00 **Questions**
- 16:15 **Enforcement of arbitral awards – The New York Convention**
 ○ Assen Alexiev
- 16:30 **Concluding remarks**
- 16:45 End of the 2nd day





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Registration form

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Venue: Hotel Central Park, 106 Vitosha Blvd., Sofia - <http://www.centralparkhotel.bg>

Name
Position
Company
Invoicing data
Address
Phone/Fax/E-mail

Fee for 2 days: 420 BGN

The fee includes access to the workshop, materials, coffee breaks, business lunches and a cocktail.

Bank account:

Bank: UNICREDIT BULBANK
Bank Code: UNCR7527
SWIFT: UNCRBGSF
IBAN: BG22 UNCR 7000 1500 921317

Signature:

Data protection information: The details you provide on this form will be used for registration purposes They will be stored in ICC Bulgaria databases for the sole use of ICC Bulgaria (the National Committee in Bulgaria of the International Chamber of Commerce).The details you provide may be used by ICC Bulgaria to keep you informed of developments in your area of activity through publications, subscriptions, events and other commercial offers. Please indicate if you do not wish to receive such information: Please tick below if you do not wish to receive commercial offers from associated organizations, including in particular ICC Bulgaria members:



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